

## Hardman Johnston International Equity Developed Markets

2022 SECOND QUARTER FACT SHEET

**Firm:** We are an independent, global equity boutique investing in high-quality growth companies at value prices.

**Philosophy:** We believe earnings growth drives stock performance over time and that there are short term inefficiencies in the market that can create attractive entry points. For over three decades, we have followed a focused and

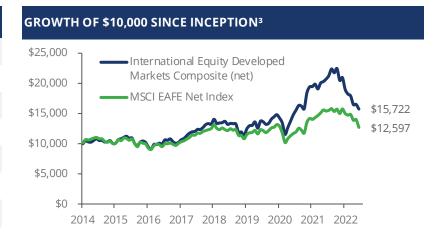
disciplined investment process that results in concentrated, high conviction portfolios with high active share.

**Strategy:** We adhere to a disciplined philosophy and process and consistently apply this along with deep fundamental research in our stock selection. The portfolio will invest in 20 to 30 companies located outside the United

States, diversified by industry and country with a maximum exposure of 5% to Emerging Markets.

COMPOSITE PERFORMANCE <sup>1</sup> (%) (period ending June 30, 2022)							
	2nd QTR	YTD	1 Year	3 Years	5 Years	Inception	
International Equity Developed Markets (gross of fees)	-11.85	-24.45	-23.31	5.37	6.21	6.29	
International Equity Developed Markets (net of fees)	-12.01	-24.73	-23.87	4.64	5.47	5.52	
MSCI EAFE Net Index	-14.51	-19.57	-17.77	1.07	2.20	2.78	

GENERAL INFORMATION <sup>2</sup>	
Strategy Assets	\$5,230.5 million
Firm Assets	\$6,772.6 million
Strategy Benchmark	MSCI EAFE Net
Number of Positions	25
% in Top 10	55.8
Active Share (%)	91.2
Composite Inception Date	Jan-2014



PORTFOLIO CHARACTERISTICS <sup>4</sup>	HJ INTL DM	EAFE
Weighted Average Market Cap. (\$B)	83.7	72.8
Median Market Cap. (\$B)	35.8	11.7
EPS Growth: 3 to 5 year forecast (%)	16.2	9.1
EPS Growth: 5 year trailing (%)	5.0	7.2
P/E Ratio: 12 Months - forward	20.6	15.5
P/E Ratio: 12 Months - trailing	25.5	14.8
Return on Equity: 5 Year (%)	13.2	13.9

FIVE LARGEST HOLDINGS (%)	HJ INTL DM	EAFE
Alkermes plc	8.2	0.0
Novo Nordisk AS	6.4	1.4
AIA Group Ltd.	6.1	1.0
Prosus NV	5.9	0.4
AstraZeneca plc	5.3	1.5

Refer to important disclosures on page 2.



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SECTOR EXPOSURE⁵ (%)					
Sector	HJ INTL	EAFE	Under / Over the		
	DM		Benchmark		
Health Care	27.2	13.9	_		
Cons. Discretionary	22.3	11.3			
Industrials	19.5	14.9			
Info. Technology	12.3	7.8			
Comm. Services	6.8	5.0			
Real Estate	0.0	2.9			
Utilities	0.0	3.5			
Energy	0.0	4.8	<u> </u>		
Materials	0.0	7.5	_		
Financials	8.9	17.7	_		
Cons. Staples	0.0	10.8	_		
Cash	3.0	0.0	<b>_</b>		
			-20% -10% 0% 10% 20%		

REGION EXPOSURE <sup>5</sup> (%)				
Region	HJ INTL DM	EAFE	Under / Over the Benchmark	
Europe	61.0	49.0		
Emerging Markets	4.6	0.0		
Pacific ex Japan	12.1	12.8	<u> </u>	
United Kingdom	9.5	15.9		
Japan	9.7	22.2		
Cash	3.0	0.0	J	
			-20% -10% 0% 10% 20%	

CONTRIBUTORS & DETRACTORS					
Second Quarter	Average Weight (%)	Total Effect <sup>7</sup> (%)	Last Twelve Months	Average Weight (%)	Total Effect <sup>7</sup> (%)
Largest Contributors			Largest Contributors		
Alkermes plc	7.78	1.85	Alkermes plc	6.36	2.12
Prosus NV	2.39	1.29	Novo Nordisk AS	4.95	1.92
AIA Group Ltd.	5.43	1.05	AstraZeneca plc	5.38	1.38
Largest Detractors			Largest Detractors		
Sea Ltd.	2.21	-0.76	Sea Ltd.	4.31	-3.05
ASML Holding N.V.	4.53	-0.68	Melco Resorts & Entertainment Ltd.	2.54	-1.92
Nordic Semiconductor ASA	1.97	-0.67	Puma SE	4.04	-1.42

## General Disclosures:

Preliminary data as of June 30, 2022. Source: FactSet. Hardman Johnston Global Advisors LLC®. Strategy holdings are based on a representative account. (1) Performance is preliminary. Performance greater than one year is annualized. Net performance reflects the deduction of advisory fees. Past performance does not guarantee future results. The inception date of the composite is January 31, 2014. (2) Active share is calculated in FactSet. International Equity strategy assets include all derivations of the international and international ADR accounts managed by the firm. In the event the portfolio holds multiple share classes of a company, the total number of positions reflects the multiple share classes as a single position. (3) Performance is based on the cumulative return of the net track record of the composite. Source: Hardman Johnston Global Advisors LLC®. (4) All characteristics are calculated in FactSet. EPS, ROE, and P/E figures reflect interquartile weighted mean. (5) Hardman Johnston Global Advisors LLC® generally uses Global Industry Classification Standard to determine sector classification. Hardman Johnston may reclassify a company into a more suitable sector if it believes that the GICS classification for a specific company does not accurately classify the company from our perspective. (6) Securities reflect the period's three largest contributors and detractors to total effect. Total effect reflects a position's total contribution to excess performance relative to the stated benchmark. (7) Total effect includes only securities that may have contributed or detracted from relative results.

Portfolio holdings and/or allocations shown are as of the date indicated and may not be representative of future investments. The holdings and/or allocations shown may not represent all of the portfolio's investments. Future investments may or may not be profitable. Any mention of past investment decisions is intended only to illustrate our investment approach and/or strategy and is not indicative of the performance of the strategy as a whole. It should not be assumed that any investment decisions shown will be profitable, or that any investment decisions made in the future will be profitable or will equal the performance of the investments discussed herein. A complete list of past recommendations is available upon request.

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well known, easily recognized by investors, and reflect those indices that Hardman Johnston believes, in part based on industry practice, provide a suitable benchmark against which to evaluate the investment or broader market described herein.

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